



The research and consulting division of Training Innovations



eGUIDANCE:

Frameworks, service models & emerging best practices

NETHERLANDS
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Session Goals

Review the Field's current knowledge base related to the use of ICT

Discuss challenges and practical benefits of e-guidance

Explore conceptual frameworks as a means for defining and expanding opportunities within local delivery contexts

Examine service models and examples from Canada as a platform for discussion about possibilities & opportunities

Consider lessons learned and apply the learning to a personal, emerging visions for e-guidance practice



Defining our Work

What is a Career Intervention?

Purposefully focused effort to enhance an individual's career development skills to enable an individual to make better career related decisions (Spokane & Oliver, 1983)

Guichard (2003) recognizes that these decisions expand beyond career choice to include decisions one makes in work-life transition a life span and in the social meaning making of one's existence

"An opportunity to give more guidance to more people, more often at a distance" (Offer et al, 2001, Madahar, 2)

Career learning & counselling that takes place using an electronic web-space, where the helping relationship occurs through the use of synchronous and asynchronous communication methods (Goddard, 2007)

What is e-Guidance?



ICT Literature: key messages

Impact ▶

assumptions about what ICT can achieve in careers is being explored, but remains unproven. Therapeutic Counselling & Educational Technology research offers insights for our field to borrow from

Gap ▶

in understanding what comprises effective ICT-based careers guidance and what pedagogical models meet specific goals

Costs ▶

early indication that cost savings likely to be minimal; especially early on

Skills ▶

workforce development is a pivotal issue



Uses of Technology in Career Services

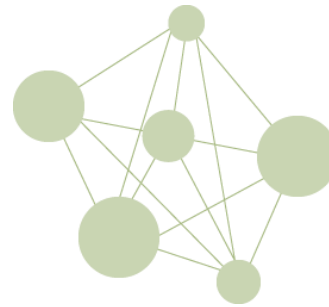
Watts, 1986

- A tool
- An alternative
- An agent of change



Hooley, Hutchinson & Watts, 2010

1. Deliver Information
2. Provide an Automated Interaction
3. Provide a Channel for Communication
 - ◇ One-to-one
 - ◇ One-to-many
 - ◇ Many-to-many



Kettunen, J., Vuorinen, R., Sampson, J. P., Jr. (2013)

means for
delivering
information

medium for
one-to-one
communication

interactive
working
space

impetus for
paradigm
change and
reform



ICT Career Guidance Adoption Models

Current Models >>>



Independent and Integrated Websites



Computer Assisted Career Guidance Systems



Ask an advisor, via email, live chat or phone



Social Forums for Users to share like experiences



Interactive Online Interventions

- ▶ To approximate f2f or to embrace new methods?
- ▶ For cost savings or to extend access?



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ICT: a Resource or Service

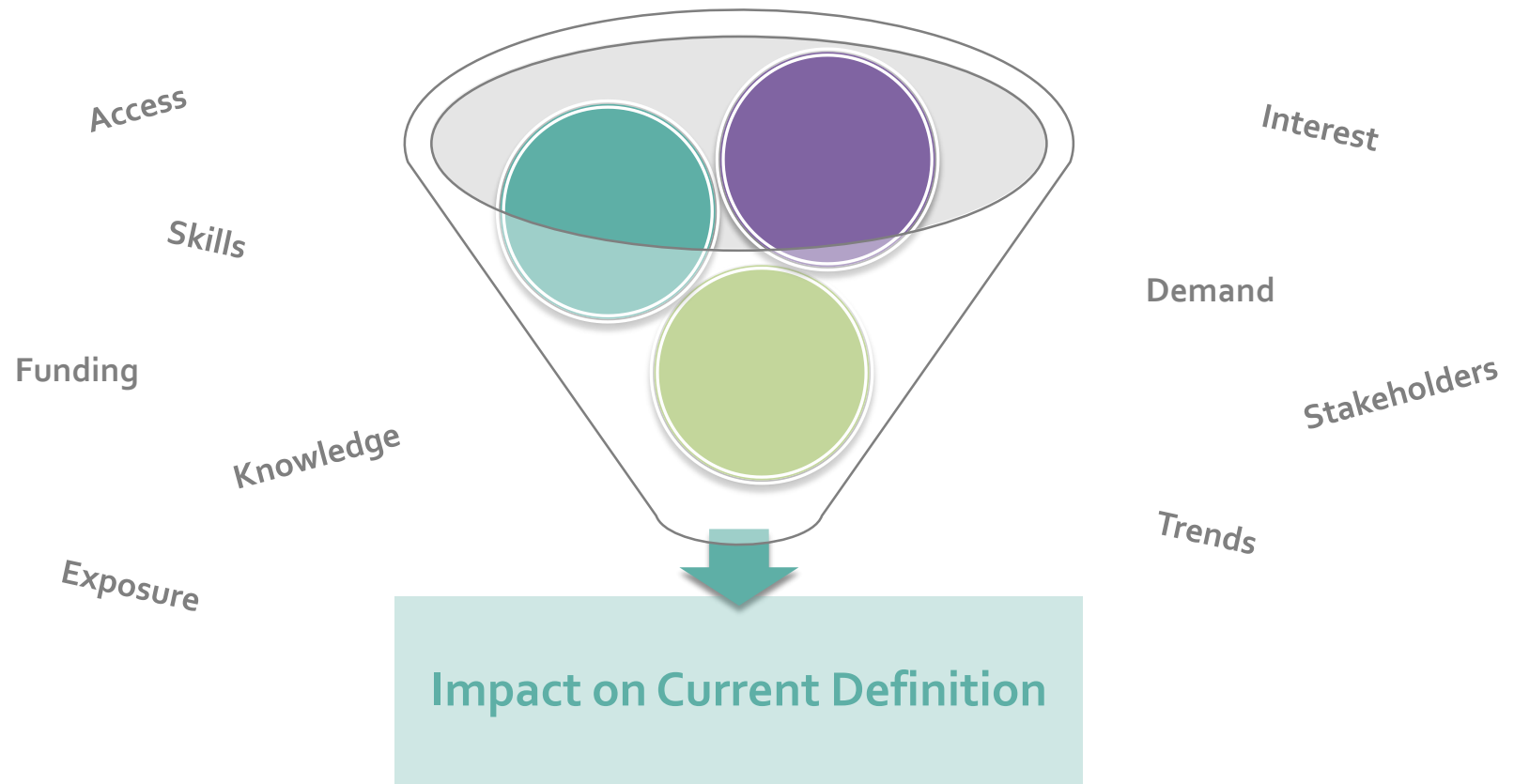


Or
Transformation?

Vuorinen & Sampson, 2009



What key factors are shaping your definition?



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In Your Experience

What are the challenges and limitations of e-guidance?

What are key benefits and affordances for e-guidance?



Affordance of Online Counselling: The Research Case

Convenience &
Flexibility

Disinhibition

Working
Alliance

Written
Communication

Satisfaction



Designing eGuidance



Policy Context, Mandate,
Purpose



Technology Access



Theoretical and
Pedagogical Underpinnings



Competencies
(Organization, Practitioner,
Supervisor, Client Users)



Outcome Expectations

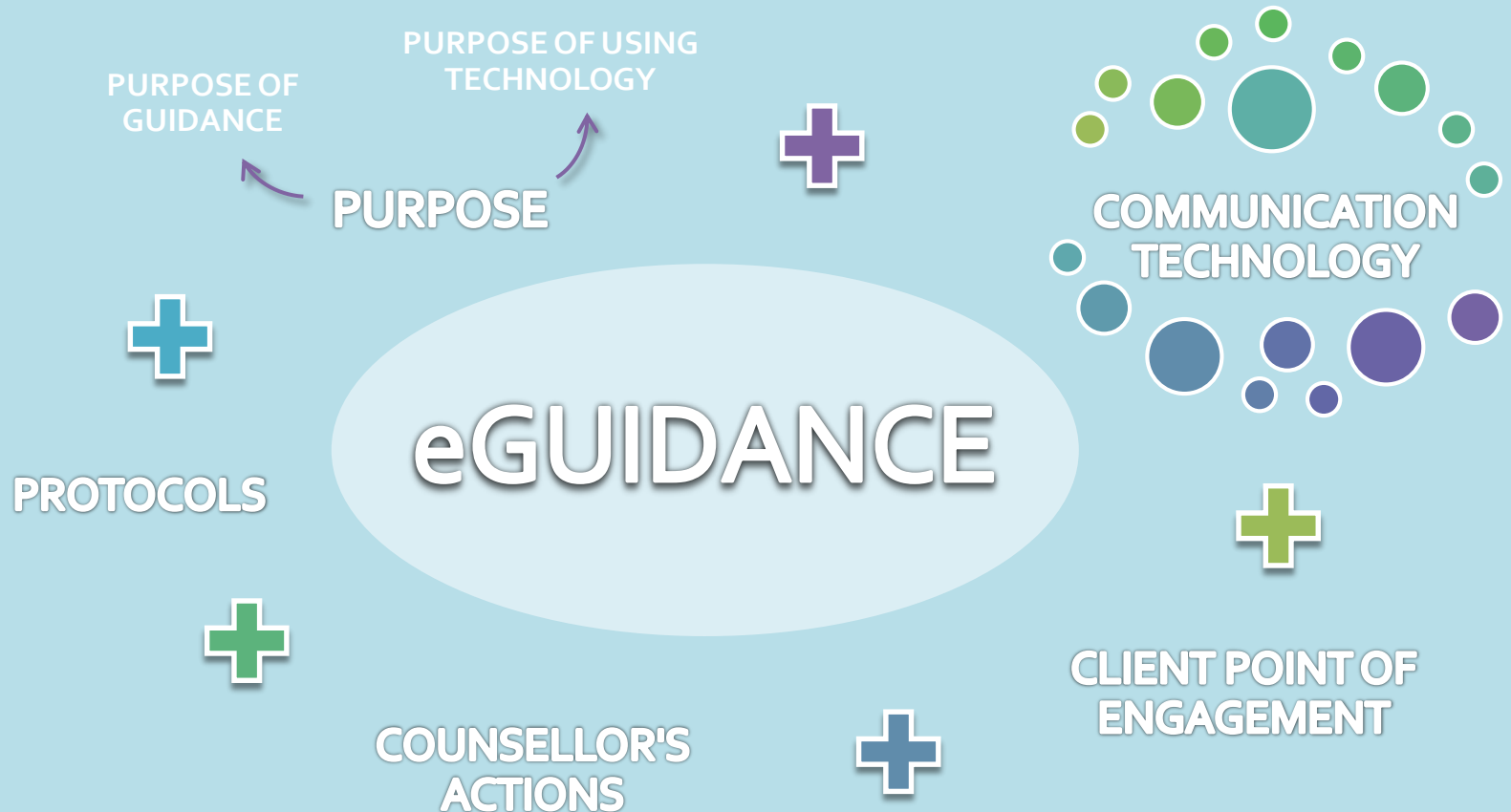
International Technology Team Policy Presentation, Budapest, 2011



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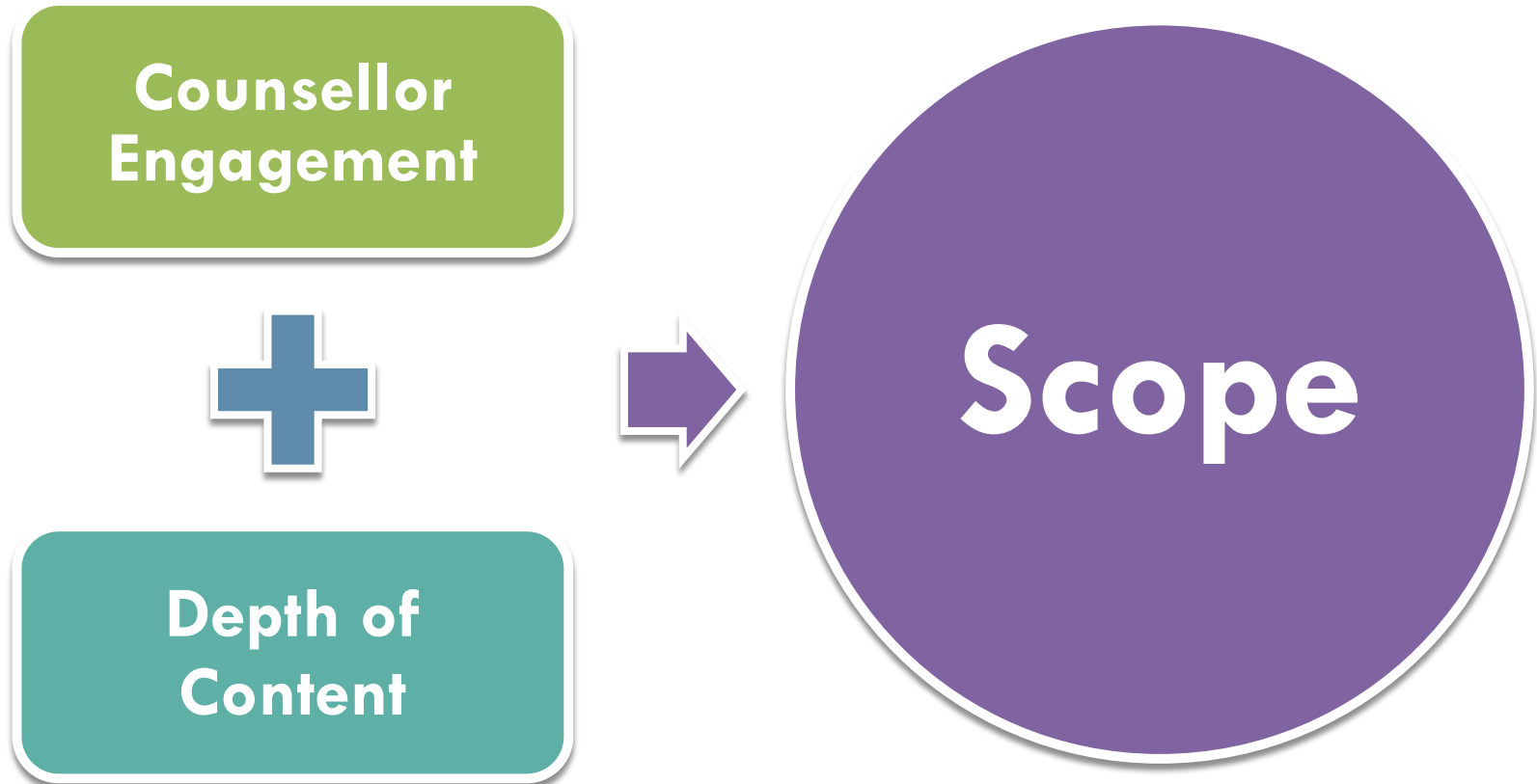
eGuidance – Conceptual Framework



What are you factoring into your definition?

PURPOSE	COMMUNICATION TECHNOLOGY	CLIENT POINT OF ENGAGEMENT	COUNSELLOR'S ACTION	PROTOCOLS
<input checked="" type="checkbox"/> <ul style="list-style-type: none"> <input type="checkbox"/> Self Awareness <input type="checkbox"/> Opportunity Awareness <input type="checkbox"/> Decision Learning <input type="checkbox"/> Transition Learning <input type="checkbox"/> Developmental Career Learning <input type="checkbox"/> Action Planning <input type="checkbox"/> _____ 	<input checked="" type="checkbox"/> <ul style="list-style-type: none"> <input type="checkbox"/> Private Messages <input type="checkbox"/> Pre-fabricated questions <input type="checkbox"/> Written text <input type="checkbox"/> Video messages <input type="checkbox"/> Audio messages <input type="checkbox"/> Chat <input type="checkbox"/> Text Messaging <input type="checkbox"/> Video conference <input type="checkbox"/> VOIP <input type="checkbox"/> Peer-to-peer public posting <input type="checkbox"/> Peer-to-peer private messaging <input type="checkbox"/> Social communication tools (twitter, FB, blogs, YouTube) <input type="checkbox"/> _____ 	<input checked="" type="checkbox"/> <ul style="list-style-type: none"> <input type="checkbox"/> Repetitive: combine tools with the largest number of points of access - support two directional initiation <input type="checkbox"/> On demand - Client Initiated: present tools designed to elevate "presence of counsellor" and easy, short access points for client <input type="checkbox"/> Mandatory: emphasize tools designed to support counsellor initiated guidance and rapport building <input type="checkbox"/> Blended: introduce tools that can be coupled with f2f guidance <input type="checkbox"/> Public Guidance: social tools that communicate to many at once <input type="checkbox"/> _____ 	<input checked="" type="checkbox"/> <ul style="list-style-type: none"> <input type="checkbox"/> Assessing needs <input type="checkbox"/> Administrating assessments <input type="checkbox"/> Sharing resources <input type="checkbox"/> Presenting concepts <input type="checkbox"/> Generating ideas <input type="checkbox"/> Providing feedback <input type="checkbox"/> Developing career tools <input type="checkbox"/> Modeling techniques <input type="checkbox"/> Practicing techniques <input type="checkbox"/> Referring to services <input type="checkbox"/> _____ 	<input checked="" type="checkbox"/> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> Ethics <input type="checkbox"/> _____ <input checked="" type="checkbox"/> Privacy <input type="checkbox"/> _____ <input checked="" type="checkbox"/> Policies <input type="checkbox"/> _____ <input checked="" type="checkbox"/> Security <input type="checkbox"/> _____

Scoping Service Model





Counsellor Engagement



Self-Directed

Light Guidance

In-depth
Guidance

Personalized Content ▶

Themed - Bite-Sized Content ▶

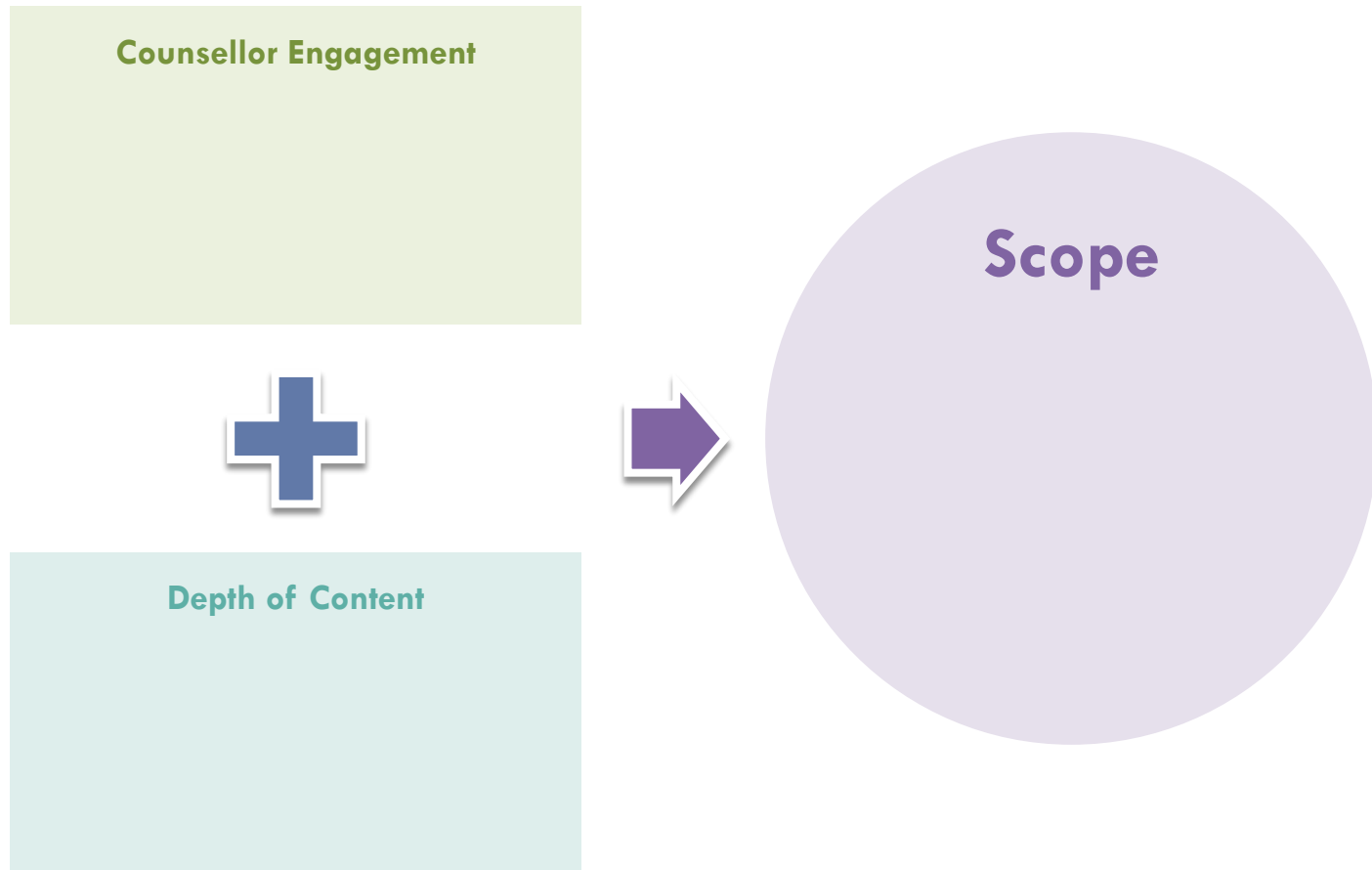
Comprehensive Content ▶

Technology Requirements ▶

Depth of Content



What is your scope?



Service Models - Canada

Video



Demo Login



Career Inc
Demo

eVolve Login

Login name

Password

Login

powered by eVolve
learning technology

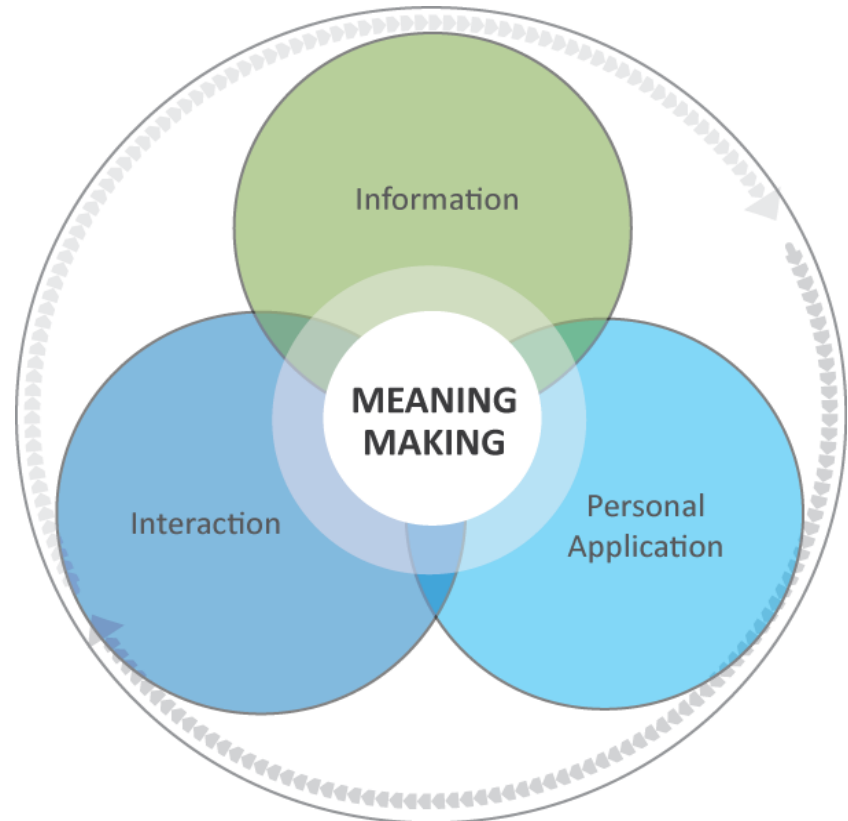
Service Models - Canada

				
Subject	Career Planning	Work Targeting / Job Search	Job Search 55+	Professional Immigrant – Work Targeting
Client Access	Repetitive Access	Repetitive Access – sometimes Mandatory	Blended Access	Blended Access
Content	Comprehensive	Personalized	Bite-sized	Comprehensive
Guidance	In-depth	In-depth	Light	In-depth
Structure/ Timing Logistics	<ul style="list-style-type: none"> ▪ Cohort program of up to 15 clients, ▪ 4 weeks ▪ 25 learning units 	<ul style="list-style-type: none"> ▪ Cohort program of up to 15 clients, ▪ 2 weeks, 4 Learning Units <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> ▪ Individual sessions, 1-2 weeks, 35 learning units as options 	<ul style="list-style-type: none"> ▪ Job search component of a Cohort program with up to 12 clients, 10 weeks ▪ 9 Learning Units (1/week). 	<ul style="list-style-type: none"> ▪ Cohort learning with up to 18 clients ▪ 2 hrs in-person workshop followed by 2 weeks online completing ▪ 4 Learning Units focused on work targeting



Our Pedagogic Approach

- **Information:** Explore relevant career guidance concepts
- **Personal Application:** Engage in activities to apply concepts to self
- **Interaction:** Communicate with e-Practitioner and, potentially, other online participants to co-create meaning.



Impact on Practice



Records the Client's current career story



Access and timing is controlled by Clients, within a systematic structure



Allows for thoughtful reflection and review for Practitioner and Client



Client and Practitioner have the opportunity to co-construct and make meaning through the process



Targeted resources support personalized career learning



Perspectives can be revisited throughout the process



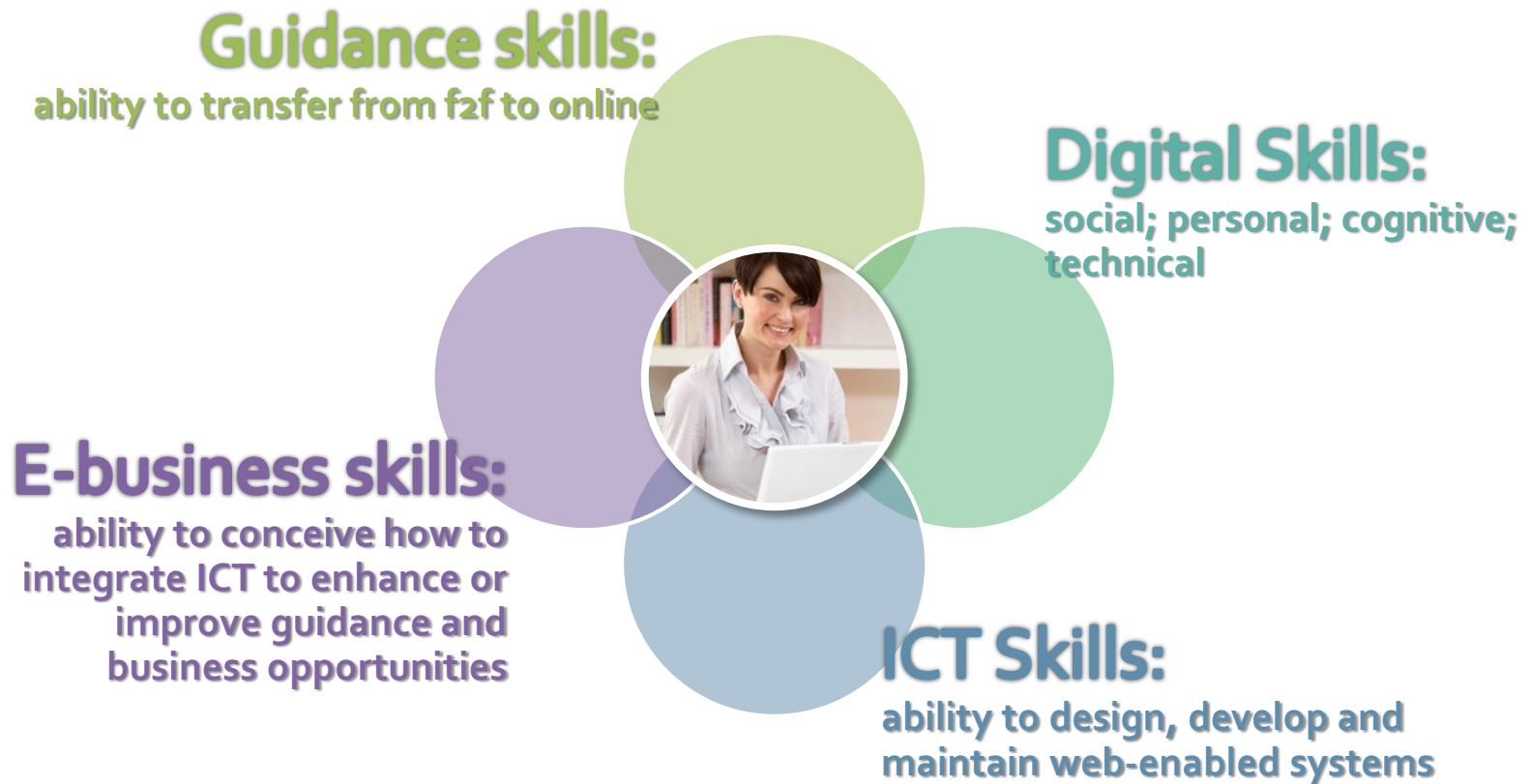
Revised career stories can be captured and potentially stored for life-span service



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Building Practitioner Competencies



Service Models – Netherlands



Emerging Lessons Learned

Purpose and Goals need to be understood throughout the organization and amongst stakeholders

The Practitioning Role is central within e-guidance

The e-guidance model needs to be derived from a theoretical and pedagogical position

Clients need forecast tools about expectations of engagement (for them and their guidance practitioner)

Interplay of technical tools has a significant impact on users

Opportunities to tailor and personalize content for individuals increases engagement

Integrating a Quality Improvement Model is critical . Much can be learned from Clients' feedback

Ongoing Workforce Development is essential; including Supervision of e-guidance practitioners

Security & Privacy Protocols



In the Client's Own Words...

"Indeed I was a little anxious in the beginning but once I got used to how the program was designed, I was amazed!"

"It was cool to have her comment directly on what I wrote and be given the opportunity to write back. It was good to look back on what we wrote as it can be easy to forget exactly what was said"

"I like the fact that the workshop was on computer. This helped to get more of my thoughts down and I did not have to sit in a classroom and listen to people go over and over stuff I already know."

"Reflections made me focus on what was relevant at the time – it gave me an opportunity to expand my "thinking" on each topic and really reflect on how it relates to me"

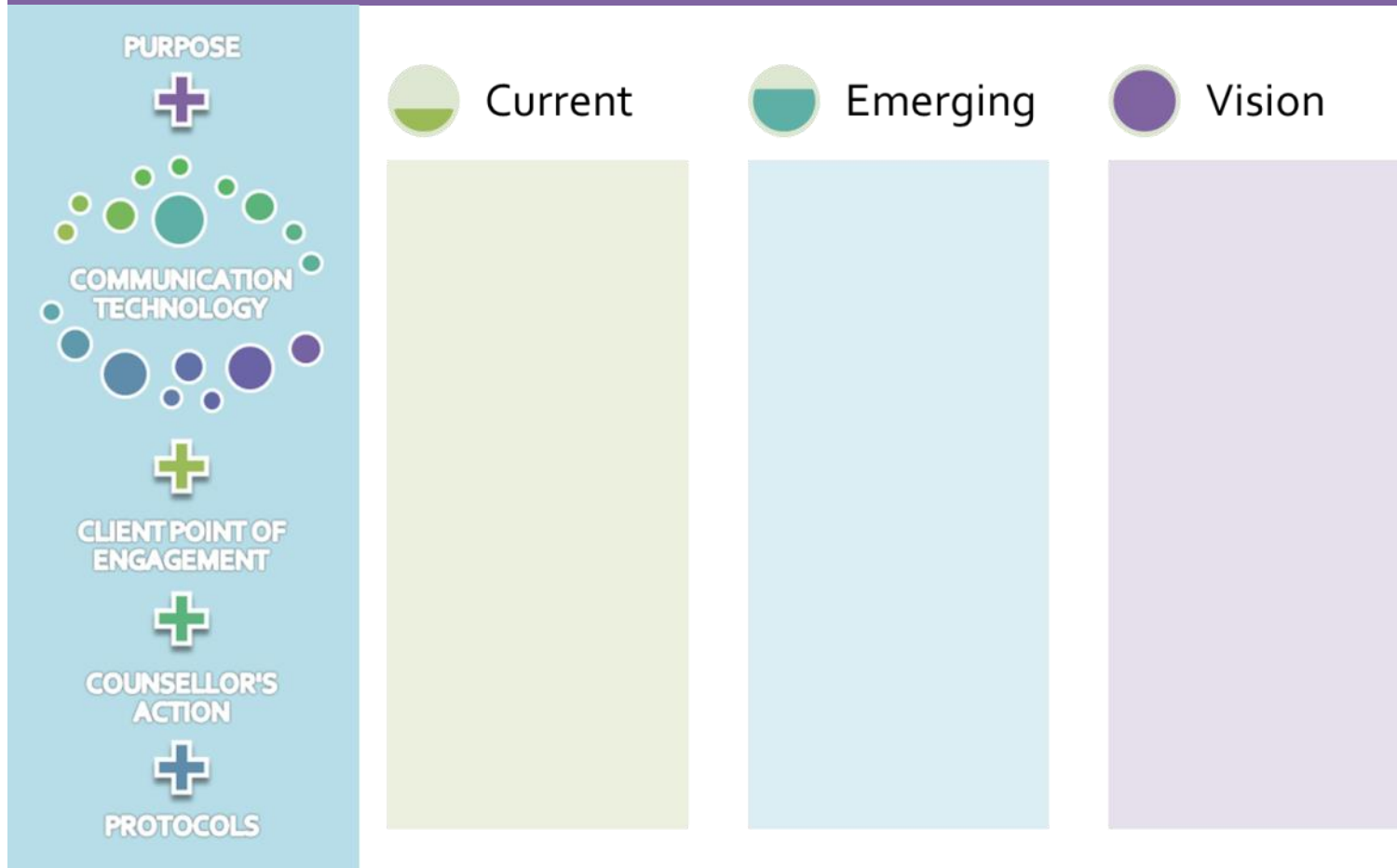
"The activities and reflections are very encouraging. I feel like this is going to be quite the journey of self-discovery."

"She posted and called exactly when she said she would, and she was always up to date with where I was at in the course. She always very promptly answered any questions that I had."

"This unit was fantastic at putting all the hopes and dreaming from previous units into perspective and a timeline."



What is Your Emerging Vision?





Bedankt!

Thank you!